

Guide your friends— beautify your home

with **DAY-n-NIGHT** Markers

Your name gleams in permanent, reflector letters on your DAY-n-NIGHT Marker—shines brightly in car headlights, and is wonderfully easy to see and read by day! It helps your friends find your home—helps the doctor, the mailman and deliverymen. Its graceful proportions and quiet good taste make your home more attractive.

The letters are treated with the same material that makes highway signs shine in car headlights, and they are permanent because they are embossed in the background plate.

- Letters reflect light
- Easy to read DAY-n-NIGHT
- 2-sided; raised letters on both sides
- Rustproof — lifetime aluminum
- Permanent embossed lettering—raised in solid plates
- Miracle baked epoxy enamel finish defies sandstorms, salt air, etc. Black background, white reflector letters
- Reinforced plates, double-bond laminated.
- Any wording you want, up to 17 letters and numbers on nameplates, up to 6 on number plates. Same on both sides
- Attractive size; nameplates 2½" x 18", number plates 2½" x 7"
- Each Marker is complete with all Marker parts shown in illustration — plates, stands, brackets, frames, scrolls and hardware. (Mailboxes, posts, lanterns, etc. are not included.)



Mailbox Marker
Style M \$1.95
ppd.

DAY-n-NIGHT Mailbox Markers

No question about who lives here when there's a DAY-n-NIGHT Marker on the mailbox! All these Markers fit any mailbox, large or small. Easy to install in a minute.



Scrolled Mailbox Marker
Style MS \$2.95 postpaid



Framed Mailbox Marker
Style MF \$3.45 postpaid



Name & Number Mailbox Marker
Style NM \$3.95 postpaid



Deluxe Mailbox Marker
Style EM \$3.95 postpaid



Two-Line Mailbox Marker
Style OM \$4.95 postpaid

Deluxe Two-Line Lawn Marker (not shown). Similar to Style EL, but has two lines.
Style EOL \$7.45 postpaid

Two-Line Post-n-Wall Marker with Number (not shown). Similar to Style OB, but has two nameplates with a number plate below.
Style NOB \$8.95 postpaid

Deluxe Two-Line Mailbox Marker (not shown). Similar to style EM, but has two lines.
Style EOM \$6.45 postpaid

Two-Line Mailbox Marker with Number (not shown). Similar to Style NM in color illustration above, but has two nameplates and one number plate.
Style NOM \$7.45 postpaid



Name & Number
Lawn Marker
Style NL \$4.95 postpaid

DAY-n-NIGHT Lawn Markers

You'll like the way your DAY-n-NIGHT Marker looks on your lawn or near your driveway! Pleasing proportions and graceful designs reflect your own good taste.



Lawn Marker
Style L \$2.95 postpaid



Scrolled Lawn Marker
Style LS \$3.45 postpaid



Framed Lawn Marker
Style LF \$3.95 postpaid



Deluxe Lawn Marker
Style EL \$4.95 postpaid

Deluxe Two-Line Lawn Marker listed in box, lower left corner.



Name & Number Post-n-Wall Marker \$4.95 postpaid
Two-Line Post-n-Wall Marker with Number listed in box, lower left corner. Style NB

DAY-n-NIGHT Post-n-Wall Markers

There's an air of friendliness and warm hospitality in Day-n-Night Post-n-Wall Markers—something that says, "Welcome, friend!" They provide tasteful identification of residences, and are perfect for business or professional "shingles". Easy to read from either side. Mount on gatepost, wall, post lantern, fence, door frame or any vertical surface.



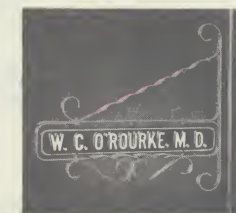
Post-n-Wall Marker
Style PR \$2.95 postpaid



Post-n-Wall Marker
Style BR \$3.95 postpaid



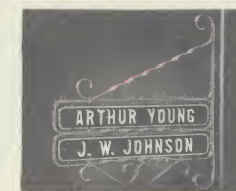
Framed Post-n-Wall Marker
Style FB \$4.45 postpaid



Deluxe Post-n-Wall Marker
Style EB \$4.95 postpaid



Two-Line Post-n-Wall Marker
Style OB \$6.95 postpaid



Deluxe Two-Line Post-n-Wall Marker. Style EOB \$7.95 postpaid

NOW your choice of COLORS — NO CHARGE!



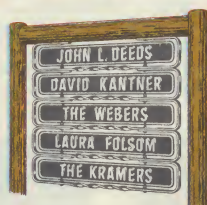
DAY-n-NIGHT

Special Purpose Markers

Here's easy, attractive identification for rural communities, suburbs, resorts, etc. Both sides are lettered. Add or remove name easily; each line is a complete unit with wrought aluminum frame that fits with all other Style SU lines. Allow 3" depth per line. Posts not included.

Style SU \$2.95

per line postpaid



House Number Marker

Style NU \$1.95 postpaid



Name & Number House Marker

Style NH \$4.95

postpaid

DAY-n-NIGHT Driveway Guides

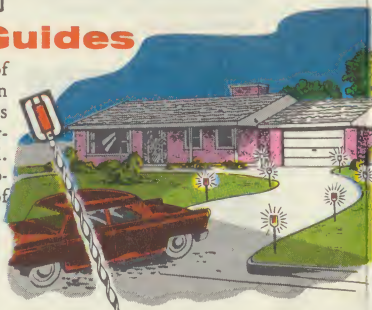
Each side has thousands of tiny round mirrors that shine in headlights or tail-lights — plus a center "target" of brilliant aircraft fluorescent red material. Easy to see against snow, shrubbery, lawns. Rustproof; made of aluminum. 24" high.

Style DG

\$1.45 \$2.75 \$7.95

ea. pair 6 for

postpaid



Choose Pine Green, Colonial Red, Antique Copper or Black for your nameplate or number plate background. Letters are the same brilliant white reflecting type as shown on the other side of this folder. The colors are baked epoxy enamel automobile finishes — virtually indestructible!

PINE GREEN

COLONIAL RED

ANTIQUE COPPER

BLACK

For "Wrought-Iron Black" anodized finish on frames, scrolls, etc., as shown in color illustration at left, just add \$1.00 to the price of any marker.

THE WORTHINGTONS

Hanging Marker

Two-sided Marker similar to Style M except mounting screws are on top; easy to hang by chain, wire or its own screws. Screws are 3/8" long, mount through anything up to 3/8" thick; we supply nuts.

Style R \$1.95

postpaid

To replace nameplate in any DAY-n-NIGHT Marker that does not have an R in its style designation, order Style M Mailbox Marker inside this folder. To replace nameplate in Style BR or PR, order Style R above. To replace any number plate, order Style NU (below left).



Wall Marker

For mounting on a flat surface; reinforced plate, lettered on one side only.

Style WR-17, 18" long, up to 17 letters
Style S-11, 12" long, up to 11 letters
Style N-6, 7" long, up to 6 letters

\$1.45 \$2.45

ea. pair postpaid

To qualify for "pair" price, both Wall Markers must read the same and be the same size. For different wording or size, send \$1.45 for each Wall Marker.

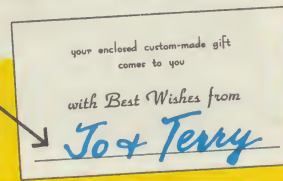
DAY-n-NIGHT Markers

Perfect for gifts because they're personal

The most appreciated gift is one which shows that the giver devoted thought to its selection. And what could express your thoughtfulness more completely than a DAY-n-NIGHT Marker, made to order with your friend's or relative's own name? For Christmas—Birthdays—Anniversaries—Housewarmings—Father's Day—Mother's Day—any gift occasion!

FREE GIFT CARD YOUR NAME GOES HERE

On request we include an attractive gift card, with your name or nickname, to announce your gift. No charge — just tell us how you want the card signed. The cards have black raised-letter printing on "wedding-invitation" white vellum.



SEND US YOUR GIFT ORDERS NOW —

we'll ship them to arrive whenever you wish!

Here's what our customers say about our products and service —

"I am so pleased with my DAY-n-NIGHT Marker I am ordering one for some friends, as a gift." M.A.W., Cuddebackville, N.Y.

"Our heartfelt thanks for the way our Dec. 3 order was handled." E.M.F., Kingston, N.Y.

"We received our mailbox marker yesterday, and it is perfect." Mrs. W.F.W., Millbrae, Calif.

"I certainly appreciate your reliability and follow-through." N.L., Philadelphia, Pa.

DISTRIBUTED BY

Spear ENGINEERING COMPANY
110-6 Spear Bldg., Colorado Springs, Colorado



*from Westchester County, N.Y.
to Marin County, Calif.*



from coast to coast in America's
finest residential areas you see more

DAY-n-NIGHT Markers

than any other kind of house marker
for your mailbox, lawn, gate, lamp post, etc.

NOW—better than ever!



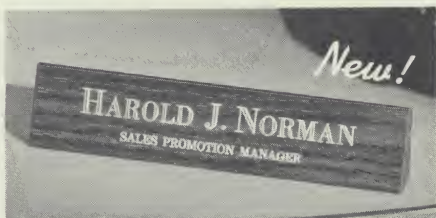
DAY-n-NIGHT Markers

Epoxy enamel finish and double-bond lamination
defy wind, salt air, sandstorms, etc.

**SATISFACTION GUARANTEED OR YOUR MONEY BACK!
FAST SERVICE — WE SHIP WITHIN 48 HOURS**

Spear ENGINEERING COMPANY
110-6 Spear Bldg., Colorado Springs, Colorado

GIVE THE PERFECT GIFT — A DESK OR DOOR MARKER
48 HOUR SHIPMENT — SATISFACTION GUARANTEED.



NEW Engraved Walnut **\$1.95** Desk Marker

- Graceful Roman letters engraved in Solid Walnut
- Letters filled with simulated gold metallic foil
- Beautiful grained walnut - Rubbed oil finish
- Up to 20 letters name line - 30 title line
- Name line, only \$1.95 (add 50c for title line)

ORDER STYLE KWG



Engraved Brass-n-Walnut **\$3.95** Desk Marker

- Graceful Roman letters engraved in Solid Brass
- Satin finish brass - permanent black letters
- Solid Walnut Base - Rubbed oil finish
- Up to 20 letters name line - 30 title line
- Name line, only \$3.95 (add 50c for title line)

ORDER STYLE DEBW

Spear ~~ENGINEERING COMPANY~~ →

211-1 Spear Building ● Colorado Springs, Colorado

☐ Style KWG

☐ Style DEBW

Name Line

Title Line (add 50¢)

Ship To: _____

Company Name _____

Address _____

City & State _____

Amt. Enc. \$ _____

Over →

HANDY ORDER FORM

PLEASE PRINT OR TYPE & COMPLETE EACH SECTION INCLUDING SHIPPING LABEL AND SUMMARY.

SUPERLUXE DAY-n-NIGHT MARKERS

MARKER
STYLE

☐

"Wrought -Iron Black"

Frame Parts—Add \$1.00

Background Color— ☐ Black ☐ Red ☐ Green ☐ Copper

WORDING

(Please Show Exact Arrangement Wanted)

Gift Card Name _____ (if wanted)

SHIPPING LABEL

From:

SPEAR ENGINEERING COMPANY

110-6 Spear Building

Colorado Springs, Colorado

SHIP TO:

RETURN POSTAGE GUARANTEED

IF FOR GIFT, MARKER WAS ORDERED BY:

Your Name

Street or RFD

City State

SUMMARY — (Spear Keeps This for Record)

MARKER
STYLE

TOTAL AMOUNT

ENCLOSED WITH ORDER \$ _____

(Please, No C.O.D.)

Your Signature

City State

—MAIL ORDER TODAY FOR 48 HOUR SHIPMENT—
SPEAR ENGINEERING COMPANY

110-6 Spear Building

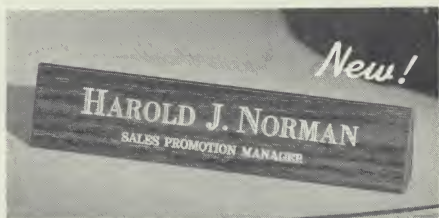
Colorado Springs, Colorado

Satisfaction guaranteed or your money back!

THANK YOU!

Over →

GIVE THE PERFECT GIFT — A DESK OR DOOR MARKER
48 HOUR SHIPMENT — SATISFACTION GUARANTEED.



NEW Engraved Walnut **\$1.95** Desk Marker

- Graceful Roman letters engraved in Solid Walnut
- Letters filled with simulated gold metallic foil
- Beautiful grained walnut - Rubbed oil finish
- Up to 20 letters name line - 30 title line
- Name line, only \$1.95 (add 50c for title line)

ORDER STYLE KWG



Engraved Brass-n-Walnut **\$3.95** Desk Marker

- Graceful Roman letters engraved in Solid Brass
- Satin finish brass - permanent black letters
- Solid Walnut Base - Rubbed oil finish
- Up to 20 letters name line - 30 title line
- Name line, only \$3.95 (add 50c for title line)

ORDER STYLE DEBW

Spear ENGINEERING COMPANY →

211-1 Spear Building • Colorado Springs, Colorado

☐ Style KWG

☐ Style DEBW

Name Line

Title Line (add 50¢)

Ship To: _____

Company Name _____

Address _____

City & State _____

Amt. Enc. \$ _____

Over →

HANDY ORDER FORM

PLEASE PRINT OR TYPE & COMPLETE EACH SECTION INCLUDING SHIPPING LABEL AND SUMMARY.

SUPERLUXE DAY-n-NIGHT MARKERS

MARKER
STYLE

☐

"Wrought-Iron Black"

Frame Parts—Add \$1.00

Background Color— ☐ Black ☐ Red ☐ Green ☐ Copper

WORDING

(Please Show Exact Arrangement Wanted)

Gift Card Name _____ (if wanted)

SHIPPING LABEL

From:

SPEAR ENGINEERING COMPANY

110-6 Spear Building

Colorado Springs, Colorado

SHIP TO:

RETURN POSTAGE GUARANTEED

IF FOR GIFT, MARKER WAS ORDERED BY:

Your Name

Street or RFD

City State

SUMMARY — (Spear Keeps This for Record)

MARKER
STYLE

TOTAL AMOUNT

ENCLOSED WITH ORDER \$ _____

(Please, No C.O.D.)

Your Signature

City State

—MAIL ORDER TODAY FOR 48 HOUR SHIPMENT—

SPEAR ENGINEERING COMPANY

110-6 Spear Building

Colorado Springs, Colorado

Satisfaction guaranteed or your money back!

THANK YOU!

Over →

Spear ~~ENGINEERING COMPANY~~ →

SPEAR BUILDING • COLORADO SPRINGS • COLORADO

Zip - 80907

October 12, 1964

Theodor H. Nelson
Systems Cons.
Box 1546
Poughkeepsie, N. Y. 12603

Dear Mr. Nelson:

Thank you for your interest in our nameplates.

This letter gives us an opportunity to send you our catalog leaflets on Day-n-Night and Desk-n-Door Markers, and to include Discount Authorization for your future purchases.

Outstanding Service, Quality of Product, and "Satisfaction Guaranteed" makes it easy for you to do business with us.

Please let us hear from you again soon.

Sincerely,



Wendell C. Spear, President

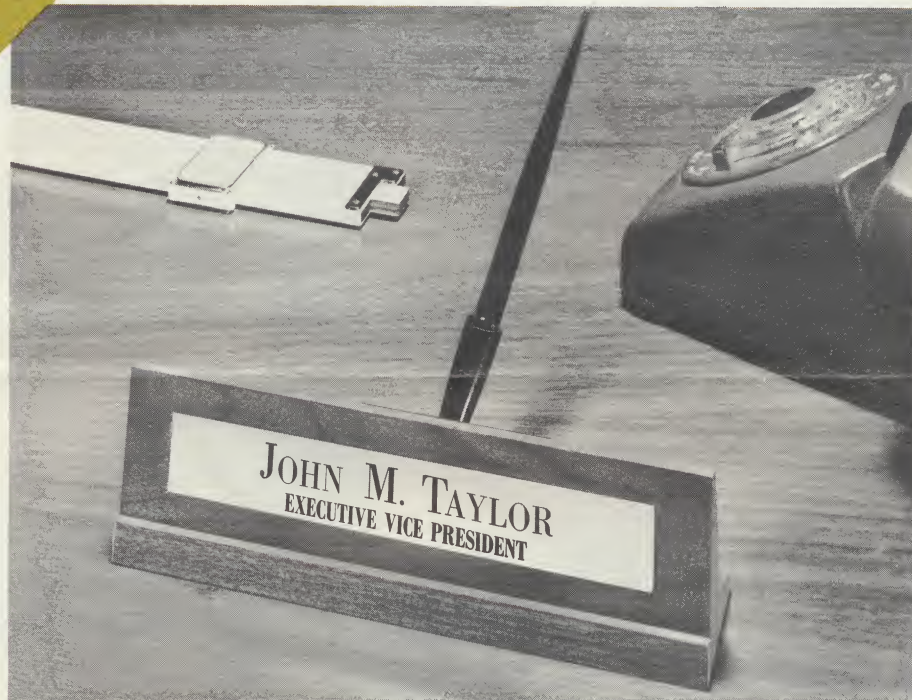
WCS/ba

Enclosures

P.S. -- This letter is in response to your inquiry through Office Magazine. We will be most happy to send a sample of our Desk-n-Door Markers if you are interested.



for home or office



Spear DESK-n-DOOR Markers

Handsomely engraved with name, or name and title, or any wording you want.

- for employee identification (brightens any desk top or office door; gives that important personal touch; great for employee relations)
- for business gifts (a thoughtful, personal gift for any occasion)
- to mark house and apartment doors, directories, rosters

Modern, clean-cut design harmonizes with any setting.

Designed and executed for the most discriminating

Spear **ENGINEERING COMPANY** →
130-7 Spear Building Colorado Springs, Colorado 80907

SATISFACTION GUARANTEED OR YOUR MONEY BACK

48 HOUR SHIPMENT FROM FACTORY — POSTPAID

**MR. & MRS.
DONALD HALL**

ENGRAVED WALNUT DESK MARKER

WALTER A. KNIGHT

- Distinctive lettering in solid gunstock walnut
- Beautifully grained walnut - rubbed oil finish
- 8½" long, 2" high base, felt padded - modern wedge design - stability on desk
- Up to 20 larger letters - up to 30 smaller letters
- Engraved lettering in metallic "Gold"

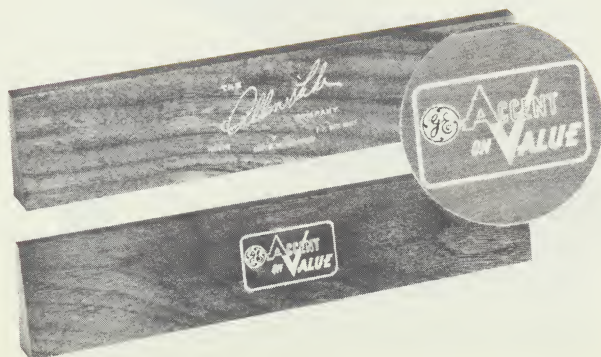
Style	One Line Price*
KG	\$1.95

ENGRAVED METAL-n-WALNUT DESK MARKER

JACK FORESTER
PURCHASING AGENT

- Black-filled lettering in satin-finish solid metal
- Beautifully grained gunstock walnut base - rubbed oil finish
- 8½" long, 2" high base, felt padded - modern wedge design - stability on desk
- Up to 20 larger letters - up to 30 smaller letters
- Engraved Aluminum, Brass or Bronze

Metal	Style	One Line Price*
Aluminum	DEA	\$2.95
Brass	DEB	\$3.95
Bronze	DEZ	\$4.95



ANY DESK MARKER CAN HAVE YOUR PROMOTIONAL MESSAGE IN "GOLD" ON THE BACK

Any wording or symbol you want, in your handwriting, in attractive printer's type, or your trademark, can be engraved in metallic "gold" on the back of any Spear Desk Marker.

As a gift to client or customer, or on your employee's desk, it is a constant reminder of your company, or your slogan. His name faces the other way, your message faces him!

DESK-1 MARKERS

THE WALNUT

"EXECUTIVE"



Handsome executive design engraved in metallic "Gold".

Popular Sheaffer's cartridge fountain pen with all-purpose point mounted in ball-swivel socket (with pen model).

8½" long, 2½" high, 1¾" wide felt padded base

Without Pen		With Pen	
Style	One Line Price *	Style	One Line Price*
XKG	\$2.95	XKGP	\$7.95

ENGRAVED

METAL-n-WALNUT

"Executive"



Beauty for your own desk - a perfect gift for someone special.

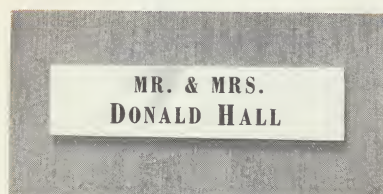
Executive design with your choice of solid metal name plate in Aluminum, Brass or Bronze. Popular Sheaffer's cartridge fountain pen with all-purpose point, mounted in ball-swivel socket (with pen model).

8½" long, 2½" high, 1¾" wide felt padded base

Without Pen		With Pen	
Metal	Style One Line Price*	Style	One Line Price*
Aluminum	XDEA \$3.95	XDEAP	\$ 8.95
Brass	XDEB \$4.95	XDEBP	\$ 9.95
Bronze	XDEZ \$5.95	XDEZP	\$10.95

*Second line can be engraved for only 50c additional per marker

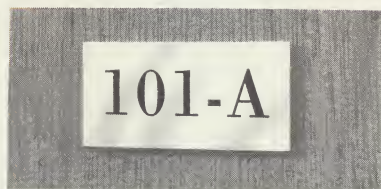
Desk-n-Door MARKERS



MINI-MARKER

- 4" long, 1" high, satin-finish solid metal
- Up to 18 smaller letters per line - up to two lines
- Engraved - Aluminum, Brass or Bronze

Metal	Style	One or Two Line Price	Three Line Price
Aluminum	MIA	\$1.95	\$2.95
Brass	MIB	\$2.95	\$3.95
Bronze	MIZ	\$3.95	\$4.95



DOOR NUMBER PLATE

- 2" long, 1" high, satin-finish
- Up to four numbers
- Engraved - Aluminum, Brass or Bronze

Metal	Style	Price
Aluminum	NDA	75c
Brass	NDB	\$1.00
Bronze	NDZ	\$1.25

ADVERTISING DEPARTMENT CONFERENCE ROOM

ENGRAVED METAL DOOR MARKER

- Black-filled letters in satin-finish solid metal
- 7" long, 1" high - ready-adhesive backing
- Up to 20 larger letters - up to 30 smaller letters
- Engraved - Aluminum, Brass or Bronze

Metal	Style	One Line Price*
Aluminum	DOA	\$1.95
Brass	DOB	2.95
Bronze	DOZ	3.95

ENGRAVED

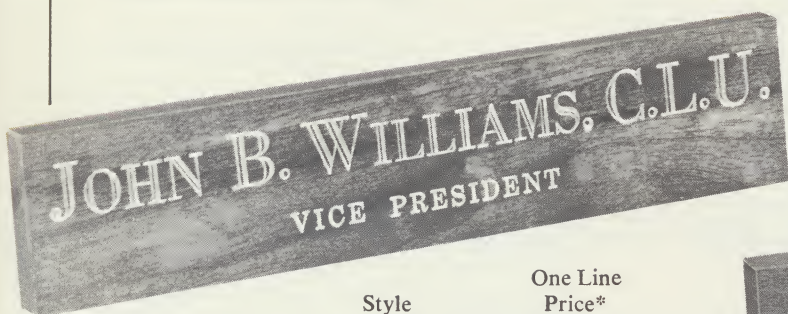
EXECUTIVE DOOR MARKERS

ENGRAVED WALNUT

- Distinctive "Gold" letters
- Backing grips tight to *any* surface
- Solid walnut 2" x 9" x 3/8"

ENGRAVED METAL-n-WALNUT

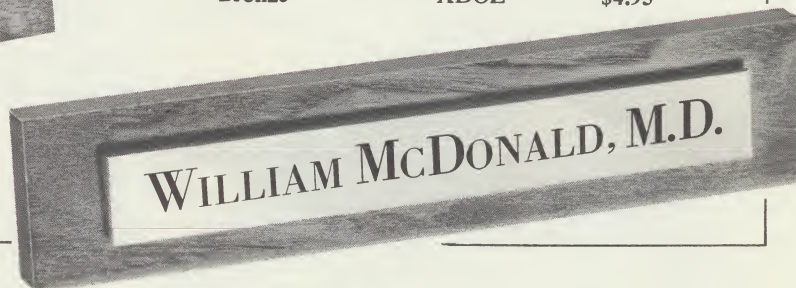
- Black letters in Aluminum, Brass or Bronze
- Backing grips tight to *any* surface
- Solid walnut backing 2" x 9" x 3/8"



Style
XRG

One Line
Price*
\$1.95

Metal	Style	One Line Price*
Aluminum	XDOA	\$2.95
Brass	XDOB	\$3.95
Bronze	XDOZ	\$4.95



Cushion-Foam, ready-adhesive backing on all door markers, grips tight to *any* surface
No screws, no holes, no marring, no tools
JUST PEEL PROTECTIVE STRIP AND MOUNT

* Second line can be engraved for only 50c additional per marker.

HOW TO ORDER Desk-n-Door Markers

USE **DESK-n-DOOR** MARKERS FOR DISTINCTIVE IDENTIFICATION

Anywhere

- Any wording you want on any marker
- Fast service - we ship within 48 hours
- Postpaid at listed prices
- Satisfaction guaranteed or your money back

HOW TO ORDER:

By Purchase Order or Letter
(Or use Handy Order Form)

Copyright 1964

PLEASE SPECIFY:

1. Quantity for each style
2. Styles wanted
3. Wordings and arrangements wanted
(See examples in illustrations)
Larger letters (up to 20) are usually used for names, room identification, etc.; smaller letters (up to 30) for titles, etc.; both lines can be smaller letters (two large lines will not fit on marker)
Any wording you want on any marker
4. Price (Please add 50c per marker to engrave second line)
5. Gold gift box (if wanted) add 25c each
6. Gift card wording (if wanted)
7. Shipping address

SPECIAL ORDERING INFORMATION AND PRICES FOR PROMOTIONAL MESSAGE ON BACK OF DESK MARKERS

Engraving area up to 7" x 1½"

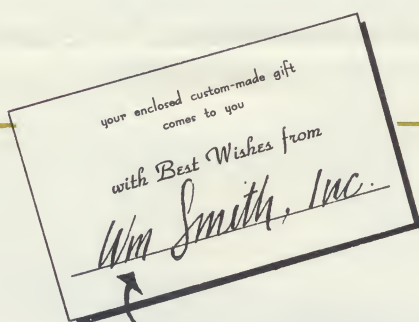
For trademarks, logotypes and special designs:
Customer furnishes art or reproduction proof.
If art or proof not available, please write for quotation and send sketch.

For signature or handwritten message:
Please send copy in black or very dark ink on smooth white paper, without folds or creases. Reproduction is photo-exact.

For printed message:
Please send us the wording you want. We will reproduce it in attractive printer's type.

One Master Engraving of Any Promotional Message **\$5.00 net**

To Engrave Back of Marker With Above Master **add 25c each**



GIFT CARD FREE ON REQUEST

On request we include an attractive white vellum gift card inscribed with your name or company name.

Send us your gift orders now! We'll ship them to arrive whenever you wish.

Handsome gold gift box, 25c extra each marker

SOME OF OUR CUSTOMERS

Westinghouse Electric
General Electric
General Motors
Motorola
Reynolds Metals
Alcoa

Cornell University
New York University
U.S. Armed Forces
Eastman Kodak
Broadmoor Hotel
Bank of Albany

Spear ENGINEERING COMPANY →
130-7 Spear Building
Colorado Springs, Colorado 80907

HANDY ORDER FORM

MAIL ORDER TODAY FOR 48 HOUR SHIPMENT
SATISFACTION GUARANTEED OR YOUR MONEY BACK!

DESK-n-DOOR MARKERS

ORDER NO.	STYLE	ANY WORDING YOU WANT PLEASE SHOW EXACT ARRANGEMENT	ARRANGEMENT OF LETTERS (If two line)(No larger over larger)	ONE LINE PRICE	ADD 50c SECOND LINE	ADD 25c GOLD GIFTBOX	TOTAL PRICE
1		1 line	<input type="checkbox"/> Larger (20) over smaller (30) <input type="checkbox"/> Smaller (30) over larger (20) <input type="checkbox"/> Smaller (30) over smaller (30)	\$	\$	\$	\$
		2nd line			Signature for free gift card		
2		1 line	<input type="checkbox"/> Larger (20) over smaller (30) <input type="checkbox"/> Smaller (30) over larger (20) <input type="checkbox"/> Smaller (30) over smaller (30)	\$	\$	\$	\$
		2nd line			Signature for free gift card		
3		1 line	<input type="checkbox"/> Larger (20) over smaller (30) <input type="checkbox"/> Smaller (30) over larger (20) <input type="checkbox"/> Smaller (30) over smaller (30)	\$	\$	\$	\$
		2nd line			Signature for free gift card		
4		1 line	<input type="checkbox"/> Larger (20) over smaller (30) <input type="checkbox"/> Smaller (30) over larger (20) <input type="checkbox"/> Smaller (30) over smaller (30)	\$	\$	\$	\$
		2nd line			Signature for free gift card		
				TOTAL			

Ordered by:	Ship to:*		*If shipped to more than one address, show order no. and address on separate shipping labels.	
Address:	Address:			
City	State & Zip	City	State & Zip	

Speed ENGINEERING COMPANY
130-4 Spear Building
Colorado Springs, Colorado 80907

THANK YOU!



QUANTITY PURCHASER DISCOUNT AUTHORIZATION

SIZE OF ORDER (Total Retail \$ ordered at one time)	QUANTITY DISCOUNT
\$ 6.00 to 10.00	NO DISCOUNT
\$ 10.05 to 25.00	10%
\$ 25.05 to 75.00	15%
\$ 75.05 to 150.00	25%
\$150.05 up	(Please Write)

- CLASSIFICATION:** Business Firms, Professional and other organizations purchasing for their own use or for business gifts, gifts to employees, etc.
- TERMS:**
- A. *Remittance with order* — We pay all shipping charges.
- B. *Open Account* — 1% within 10 days after you receive and approve order — 30 days net. Shipping charges prepaid and added to your invoice.
Our contract with Dun and Bradstreet allows us to extend credit to firms with satisfactory D & B rating. Otherwise please submit credit references with first order.
All sales in Colorado are subject to 2% sales tax on net.
- ORDER ACKNOWLEDGEMENT:** Invoice orders are acknowledged immediately with our planned shipping date. Please note our liberal terms.
- DIRECT SHIPMENT:** Normally — within 48 hours, *bulk packed* and total order shipped to purchaser via parcel post.
- DROP SHIPMENT:** Normally — within 48 hours, *individually packed* in standard package and shipped to your customer, client or other via parcel post. Shipment will be under our labels unless you prefer to provide your own addressed labels. We can hold your orders for shipment on a date you specify. We can include either your prepared gift cards or, on request, will enclose our attractive gift cards with your name suitably placed thereon at no charge.
- Handsome gold gift box available for Desk-n-Door markers at 25c ea. (retail).
- ORDER INSTRUCTIONS:** Please enter orders using your Purchase Order or Letterhead. Help us avoid errors — please type orders. Indicate complete specifications on your orders by following our Catalogue Leaflet Order Forms including style, wording, color, metal, wood, etc.

WE PROMISE:

To represent our products honestly.
To give your orders fast, careful handling.
To do business with you "On The Square"
Satisfaction Guaranteed or Your Money Back.

OUR REFERENCES:

Dun & Bradstreet — Wall Street Journal
Esquire — Fortune — New York Times
House Beautiful — American Home
First National Bank of Colorado Springs

Approved by:

Wendell C. Spear, President



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